

# Dongyi Gao

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## EDUCATION

**Simon Business School, University of Rochester**  
**Master of Finance**

**Rochester, NY**  
**August 2022 – Present**

- GPA 3.81 / 4.0, Dean's List

**University of New South Wales**  
**Bachelor of Commerce**

**Sydney, Australia**  
**September 2019 – June 2022**

- GPA 3.7 / 4.0

**The University of Nottingham, Ningbo**  
**Bachelor of Science**

**Ningbo, China**  
**September 2017 – June 2019**

- GPA 3.5/4.0
  - Director of Business Student Association Academic Department
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## PROFESSIONAL EXPERIENCE

**CITIC Securities**  
**Intern at Investment Banking Department**

**Guangdong, China**  
**August 2023 – Present**

- Involved in pre-IPO equity financing project for a non-ferrous metal company.
- Participated in writing project initiation reports, due diligence reports, and investment decision reports. Specific tasks include analysis of H1 2023 company revenues and financial status; investigation of comparable companies in the same industry, industry macroeconomic data analysis and forecasting.
- Participated in three IPO business department due diligence interviews with production and quality management department, purchasing department, and sales department, and organized interview records.
- Completed other tasks assigned by the project leader, such as drafting IPO personnel situation tables, coordinating with the company's administrative department for reception arrangements, etc.

**Guotai Junan Securities Co., Ltd**  
**Intern at Investment Banking Department**

**Shenyang, China**  
**August 2022 – June 2022**

- Collected information on 300 pre-listed companies, including business scope, equity situation, external investments, management personnel, and main products.
- Compiled a 125-page "Bond Market Policy Compilation" from over 50 policy and legal documents within three days, containing detailed issuing terms for 28 types of bonds.
- Collected and organized the latest macroeconomic and policy information through news platforms and data publishing platforms, and reported to the management team.

**Shenwan Hongyuan Securities Co., Ltd**  
**Intern at Materials Industry Research Department**

**Shanghai, China**  
**December 2019 – February 2020**

- To help the management team keep abreast of industry trends, provided comprehensive and up-to-date daily and weekly data on the non-ferrous metal industry, writing daily, weekly, and monthly summaries.
- Monitored Chinese and American macroeconomic data release websites in real-time, analyzed the potential implications of the information, and thus made industry investment recommendations to assist investors.
- Responsible for managing the Shenwan Non-Ferrous public platform backend, creating ShowMe articles, editing articles according to the management team's requirements, and publishing them.

**Cinda Securities Co., Ltd**  
**Investment Consultant Assistant**

**Fushun, China**  
**July 2017 – August 2017**

- Assisted consultants in proposing investment suggestions, conducting industry research and stock screening, and analyzing the market trends of stocks and bonds through technical analysis.
  - Responsible for the daily maintenance of clients, communicating with clients over the phone about their investment needs, and recommending appropriate products to clients with investment needs.
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## ADDITIONAL INFORMATION

- **Technology:** MS Office Suite (Excel, Powerpoint), Python
- **Languages:** Chinese, English
- **Community Leadership:** Experience in group work leadership in undergraduate courses.